



RFP 240501
Health & Welfare Benefit Services

INITIAL SCORES - Administrative Services Only (ASO) for Medical and Dental, EPO and PPO Network

Vendor		Aetna	United Healthcare	BCBSTX	Standard Insurance Company	Metropolitan Life Insurance Co.	Baylor Scott & White Health Plan	Delta Dental Insurance Company
Vendor Qualifications and Experience	30pts	27.83	25.17	26	19.67	22.67	16.67	23
Responsiveness to RFP Requirements and Specifications	5pts	4.50	4.67	4.25	3.67	4.33	3.83	4.50
Proposed Approach and Management	20pts	17	17.17	15.25	14	18	11.17	13.17
Cost Proposal	35pts	27.47	28.53	26.12	22.33	21.08	17.67	27.33
References & Public Sector Expertise	10pts	8.33	9	9	9.17	1.33	6.83	8
Total Points	100pts	85.13	84.54	80.62	68.84	67.41	56.17	76



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**FINAL SCORES - Administrative Services Only (ASO) for Medical and Dental, EPO and PPO
Network – Interview Scoring**

Vendor		United Healthcare	Aetna	BCBSTX
Vendor Qualifications and Experience	30pts	25.53	27.47	26.17
Responsiveness to RFP Requirements and Specifications	5pts	4.78	4.92	4.42
Proposed Approach and Management	20pts	17.83	16.33	15
Cost Proposal	35pts	32.33	26.5	27.17
References & Public Sector Expertise	10pts	9	8.89	9
Total Points	100pts	89.47	84.11	81.76

Award to: United Healthcare



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FINAL SCORES - Fully Insured Vision

Vendor		Superior Vision	EyeMed	Avesis	VSP	Renaissance Benefits	BCBSTX	Standard Insurance Co	Aetna
Vendor Qualifications and Experience	30pts	25.50	21.33	22.67	25.50	12.67	26	20.83	26.33
Responsiveness to RFP Requirements and Specifications	5pts	4.67	4.50	4.25	4.17	2.75	4	3.83	4.17
Proposed Approach and Management	20pts	18	16.29	17.10	15.34	8.13	15.90	14.19	16.66
Cost Proposal	35pts	24.50	24.17	19.25	14.67	19.33	27	24.67	26.33
References & Public Sector Expertise	10pts	8.50	7.50	8.67	8.33	1.17	9	9.17	8.17
Total Points	100pts	81.17	73.79	71.94	68.01	44.05	81.90	72.69	81.66

Award to: Superior Vision

- **Note: Chose Superior Vision as a standalone coverage.**



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FINAL SCORES - Employee Basic Life Insurance and Accidental Death and Dismemberment

Vendor		Mutual of Omaha	BCBSTX	Standard Insurance Co	Metropolitan Life Insurance Co	Ochs	Symetra	Voya Financial	GBS New York Life
Vendor Qualifications and Experience	30pts	24.17	26	20.50	25.50	23	20.83	22.83	16.67
Responsiveness to RFP Requirements and Specifications	5pts	4.17	4.17	4.67	4.17	4.50	4.83	3.50	2.33
Proposed Approach and Management	20pts	16.17	14.67	15.85	16.17	13.67	14	13	9.67
Cost Proposal	35pts	31.83	16.83	14.50	8.50	28.17	33	19.50	9.33
References & Public Sector Expertise	10pts	8.50	8.17	9.17	1.33	7.33	8.50	3.83	1.50
Total Points	100pts	84.84	69.84	64.69	55.67	76.67	81.16	62.66	39.50

Award to: Mutual of Omaha



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FINAL SCORES - Employee and Dependent Voluntary Life Insurance and Accidental Death and Dismemberment

Vendor		Mutual of Omaha	BCBSTX	Standard Insurance Co	Metropolitan Life Insurance Co	Ochs	Symetra	Voya Financial	GBS New York Life
Vendor Qualifications and Experience	30pts	24.17	26	20.50	25.50	23	20.83	22	16.67
Responsiveness to RFP Requirements and Specifications	5pts	4.17	4.17	4.67	4.17	4.50	4.83	3.50	2.33
Proposed Approach and Management	20pts	15.33	14.67	15.33	15.33	15.67	15.17	13	10.83
Cost Proposal	35pts	27	16	25	21.83	28.33	23.67	17	20
References & Public Sector Expertise	10pts	8.50	8.17	9.17	1.33	7.33	8.50	3.83	1.50
Total Points	100pts	79.17	69.01	74.67	68.16	78.83	73	59.33	51.33

Award to: Mutual of Omaha



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FINAL SCORES - Pharmacy Benefit Management Services

Vendor		MedImpact Healthcare Systems, Inc	BCBSTX	Aetna	United Healthcare	Baylor Scott & White Health Plan	RXBenefits
Vendor Qualifications and Experience	30pts	26.83	24.17	25.33	21.50	15.67	18.50
Responsiveness to RFP Requirements and Specifications	5pts	4.83	4	4	4	2.83	2.50
Proposed Approach and Management	20pts	19.67	14.33	14.50	13.17	10.17	11.33
Cost Proposal	35pts	28.50	28	22.33	24.83	10.83	22.67
References & Public Sector Expertise	10pts	9.50	8.33	7.83	8.33	6.50	2.17
Total Points	100pts	89.33	78.83	73.99	71.83	46	57.17

Award to: MedImpact Healthcare Systems, Inc.